

FIGURE. 1

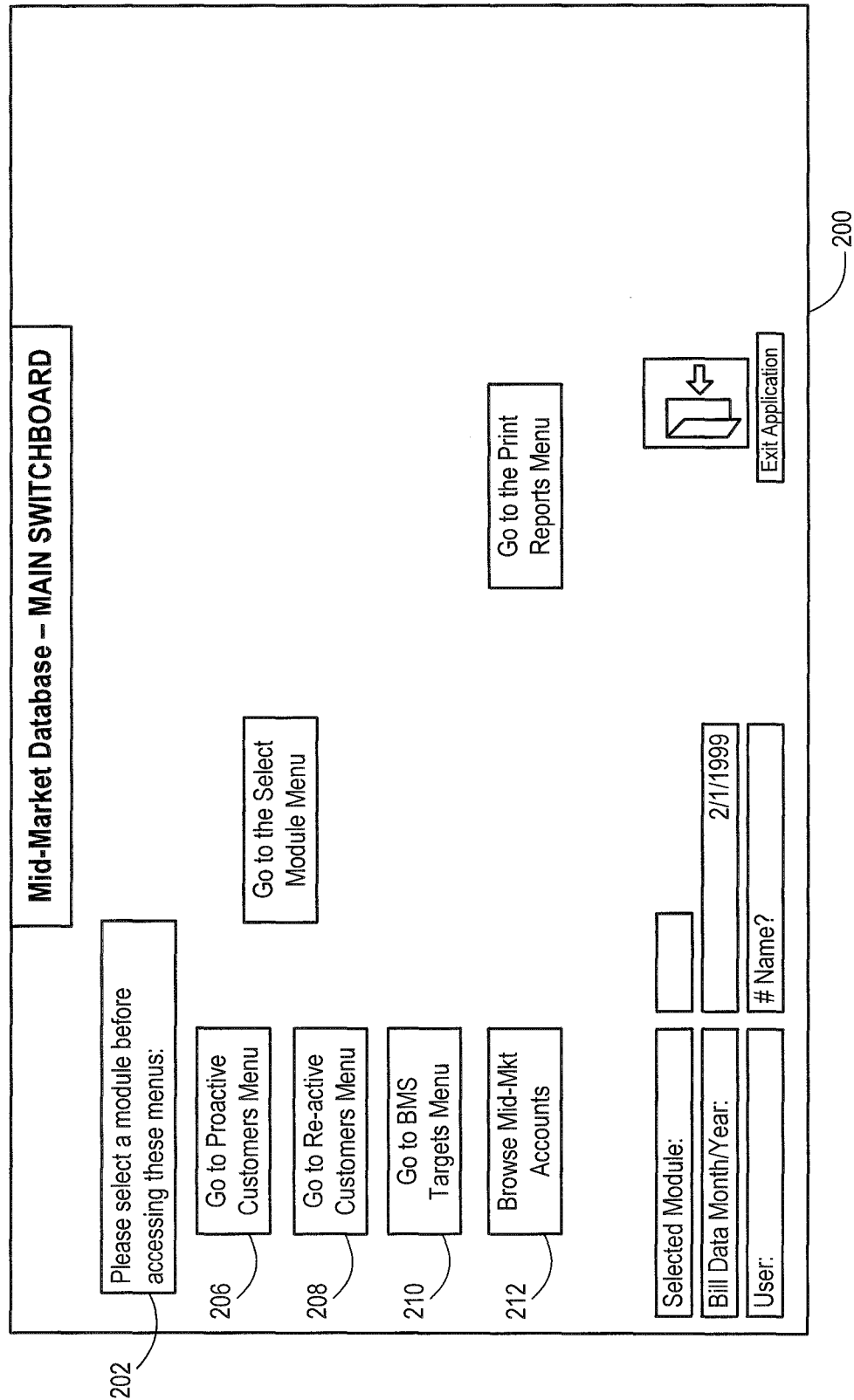


FIGURE. 2

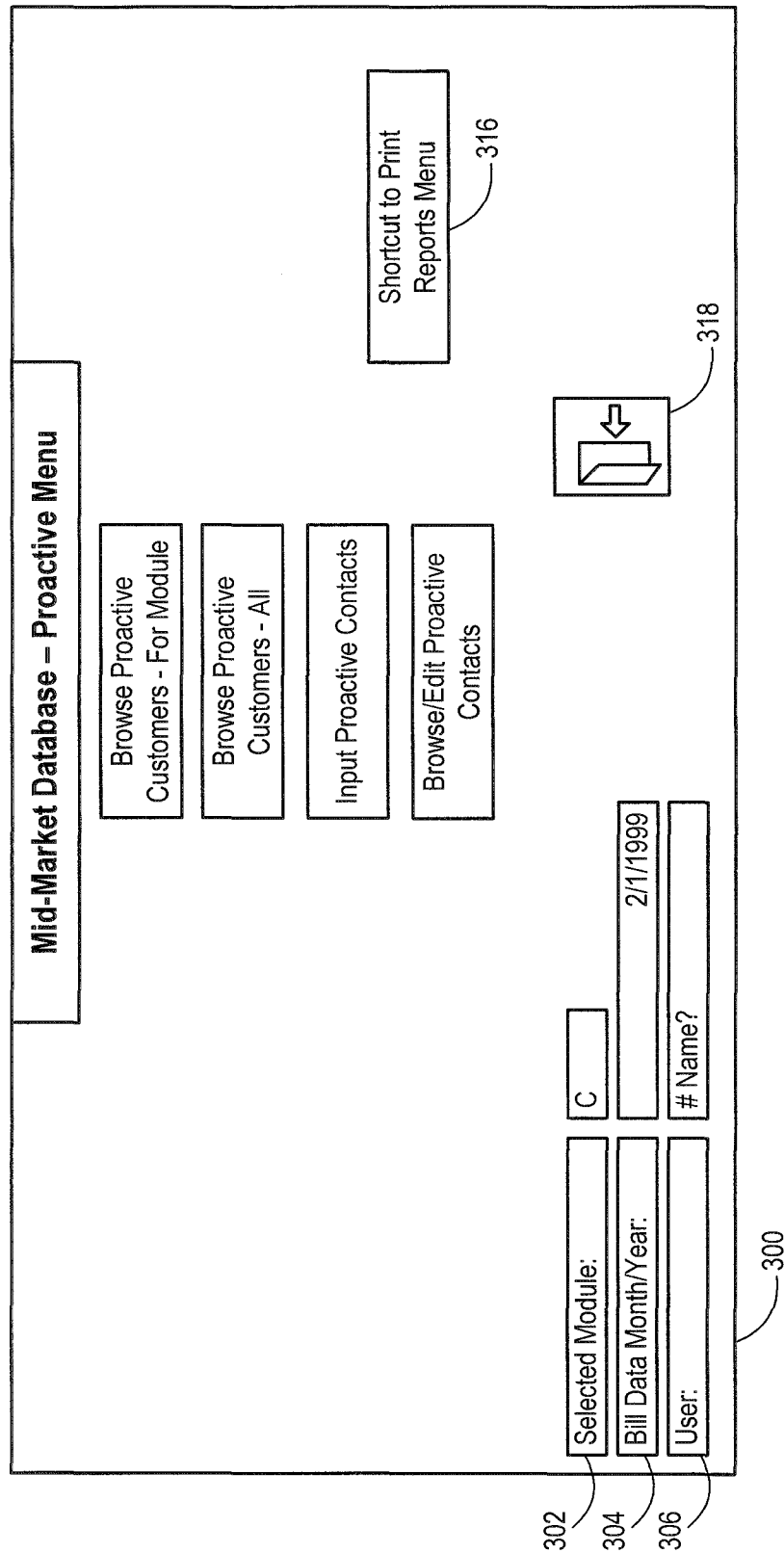


FIGURE. 3

Browse Proactive Customers Form – For Selected Module

402	MAN FID	S3VGQ	Select by name:	
	local service	\$ 11,669.72	Select by MAN:	
	number of accts	47		
	Name assigned to MAN	1ST FRANKLIN		
	AE assigned to Customer		406	Display Report of Accts for Selected MAN
	Customer Contact		408	Print Report of Accts for Selected MAN
	Contact Number			
Remarks			Edited by:	VIRGINIA LEWIS
			Last Edit:	5/26/1999

	MAN FID	S0427	Select by name:	
	local service	\$ 4,259.16	Select by MAN:	
	number of accts	15		
	Name assigned to MAN	A C WHITE TRANSFER &		
	AE assigned to Customer		Edit Customer Data	Display Report of Accts for Selected MAN
	Customer Contact			Print Report of Accts for Selected MAN
	Contact Number			
Remarks			Edited by:	
			Last Edit:	

	MAN FID	S0NG5	Select by name:	
	local service	\$ 8,682.86	Select by MAN:	
	number of accts	21		
	Name assigned to MAN	A J MORRIS &		
	AE assigned to Customer		Edit Customer Data	Display Report of Accts for Selected MAN
	Customer Contact			Print Report of Accts for Selected MAN
	Contact Number			
Remarks			Edited by:	
			Last Edit:	

FIGURE. 4

Edit Proactive Customer Data

Customer Data that can be edited:

AE Assigned:

Customer Contact Name:

Customer Contact Phone:

Remarks:

Customer Data that cannot be edited:

Customer Name: 1ST FRANKLIN

MAN FID: S3VGQ

Module: C

Total Local Service: \$11,669.72

Total Number of Accts: 47


Edited by: VIRGINIA LEWIS

Last Edit: 5/26/1999

User: #Name?


Selected Module: C

Input Status: EDIT DATA

 507

Save Changes 508

Input Contact for Displayed Customer 510

 512

500

FIGURE. 5

Enter Proactive Contacts		View Quality Contact Guidelines	
<input type="text"/> SV, MV, OV, SP, MP, OP		<input type="text"/> SV, MV <input type="text"/> SP, MP, OP	
Date of Contact:	<input type="text"/>	Select by Assigned Name:	<input type="text"/>
Type of Quality Contact:	<input type="text"/>	Select by MAN FID:	<input type="text"/>
Remarks:	<input type="text"/>	<div>618</div> <div>Customer Data:</div> <div>Customer Name: <input type="text"/> 1ST FRANKLIN</div> <div>MAN FID: <input type="text"/> S3VGGQ</div> <div>Total Local Service: <input type="text"/> \$11,669.72</div> <div>Total Number of Accts: <input type="text"/> 47</div> <div>Module: <input type="text"/> C</div> <div>AE Assigned: <input type="text"/></div> <div>Customer Contact Name: <input type="text"/></div> <div>Customer Contact Phone: <input type="text"/></div> <div>To make changes to this data, use the Browse Proactive Customers Form</div>	
<div>Click all Products Discussed:</div> <div> <input type="radio"/> CLUB <input type="radio"/> CLUB <input type="radio"/> 0 <input type="radio"/> DUB <input type="radio"/> DUB <input type="radio"/> 0 <input type="radio"/> BMS <input type="radio"/> BMS <input type="radio"/> 0 <input type="radio"/> RSB <input type="radio"/> RSB <input type="radio"/> 0 <input type="radio"/> MTB <input type="radio"/> MTB <input type="radio"/> 0 <input type="radio"/> EDI <input type="radio"/> EDI <input type="radio"/> 0 <input type="radio"/> Elec. Billing <input type="radio"/> Elec. Billing <input type="radio"/> 0 <input type="radio"/> Select <input type="radio"/> Select <input type="radio"/> 0 </div>	<div>Click all Products "Sold" & Indicate Number of each product:</div> <div> <input type="radio"/> CLUB <input type="radio"/> CLUB <input type="radio"/> 0 <input type="radio"/> DUB <input type="radio"/> DUB <input type="radio"/> 0 <input type="radio"/> BMS <input type="radio"/> BMS <input type="radio"/> 0 <input type="radio"/> RSB <input type="radio"/> RSB <input type="radio"/> 0 <input type="radio"/> MTB <input type="radio"/> MTB <input type="radio"/> 0 <input type="radio"/> EDI <input type="radio"/> EDI <input type="radio"/> 0 <input type="radio"/> Elec. Billing <input type="radio"/> Elec. Billing <input type="radio"/> 0 <input type="radio"/> Select <input type="radio"/> Select <input type="radio"/> 0 </div>	<div>612</div> <div>Follow-up Date: <input type="text"/></div> <div>Follow-up Remarks: <input type="text"/></div> <div>614</div>	

600

608

FIGURE. 6

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Browse Mid Mkt Accounts – by Billing Name									
bill number	205 221 0585 296	proactive ind		Jump to Name beginning with:					
cent fid	CCO	reactive ind		a g m s y					
site	A	bms target ind		b h n t z					
name	ALABAMA THRIFT	do not call ind		c i o u					
addr2	STORE	module ind		d j p v					
addr3	P O BOX 621			e k q w					
addr4	JASPER AL 35502	non-ebs ind	<input checked="" type="checkbox"/>	f l r x					
addr5		ebs ind	<input type="checkbox"/>	Not Alpha					
man fid	S1NA2	rsb ind	<input type="checkbox"/>	<div>706</div>					
local service	\$121.28	club smy in	<input type="checkbox"/>						
input date	3/1/1999	edi ind	<input type="checkbox"/>						
input by	system	dab prod in	<input type="checkbox"/>						
		mtb ind	<input type="checkbox"/>						
Show Accts for Selected MAN		bms ind	<input type="checkbox"/>	Move Displayed Customer/Accts to Reactive Tables		<div>Ensure that the appropriate Module is selected before moving to Reactive or BMS Tables.</div>			
Create a Select Referral for this customer		ckf ind	<input type="checkbox"/>	Move Displayed Account to BMS Target Table					
		club ind	<input type="checkbox"/>						
bill number	205 214 7355 211	proactive ind		Jump to Name beginning with:					
cent fid	CCO	reactive ind		a g m s y					
site	A	bms target ind	bms target	b h n t z					
name	BHAM TWO WAY	do not call ind		c i o u					
addr2	2425 2ND AV S	module ind	c	d j p v					
addr3	BIRMINGHAM AL 35233			e k q w					
addr4		non-ebs ind	<input checked="" type="checkbox"/>	f l r x					
addr5		ebs ind	<input type="checkbox"/>	Not Alpha					
man fid	S1H33	rsb ind	<input type="checkbox"/>	<div>708</div>					
local service	\$216.50	club smy in	<input type="checkbox"/>						
input date	3/1/1999	edi ind	<input type="checkbox"/>						
input by	system	dab prod in	<input type="checkbox"/>						
		mtb ind	<input type="checkbox"/>						
Show Accts for Selected MAN		bms ind	<input type="checkbox"/>	Move Displayed Customer/Accts to Reactive Tables		<div>Ensure that the appropriate Module is selected before moving to Reactive or BMS Tables.</div>			
Create a Select Referral for this customer		ckf ind	<input type="checkbox"/>	Move Displayed Account to BMS Target Table					
		club ind	<input type="checkbox"/>						
bill number	205 221 0450 001	proactive ind		Jump to Name beginning with:					
cent fid	CCO	reactive ind		a g m s y					
site	A	bms target ind		b h n t z					
name	COMPUTER CONNEC	do not call ind		c i o u					
addr2	P O BOX 1602	module ind		d j p v					
addr3	JASPER AL 35502			e k q w					
addr4		non-ebs ind	<input checked="" type="checkbox"/>	f l r x					
addr5		ebs ind	<input type="checkbox"/>	Not Alpha					
man fid	S7S4S	rsb ind	<input type="checkbox"/>	<div>704</div>					
local service	\$76.85	club smy in	<input type="checkbox"/>						
input date	3/1/1999	edi ind	<input type="checkbox"/>						
input by	system	dab prod in	<input type="checkbox"/>						
		mtb ind	<input type="checkbox"/>						

FIGURE. 7

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